GOTIATIONS 1 Normal - Standard preliminary give and take
2 Difficult but progressing - some hope for settlement
3 Very difficult - major concession required to move
4 Impossible - pulling out tactfully
5 Impossible - intend to return soonest

SETTLEMENT

6 At our maximum
7 Under our maximum

8 Substantially under our maximum

9 Exceeds maximum but have received additional concessions

CONCESSIONS

10 Will accept commodities in lieu money

11 Willing include prisoners other than 17 April POW's 12 Other - will advise (In my opinion well worth cost)

I AM MEETING 13 Fidel

14 Che

15 Minister of Interior 16 Immigration Officials

Cannot See 17 Fidel

18 Che

'ERSONAL STATUS 19 Fine, cordial treatment

20 OK, treatment cool but businesslike

21 OR, somewhat hostile atmosphere

22 Uncomfortable, very hostile atmosphere

23 Tenuous, subject to some harassment

24 Impossible, coming out

25 Appears dangerous - subject threats - coming out

26 Might take refuge

OMPANION'S STATUS 27 Received cooly but everything in order

28 Completely ignored

29 Openly insulted

30 Receiving threats - accused as traitors

31 Sending them out - their situation dangerous

l Return soonest

2 Keep Going

3 Return for consultation - leave negotiations open for further discussion

4 Your last message understood

5 Your last message not understood

E Ho
200
PERSONA

PERSONAL	STATUS

ALBANY ALLEGHANY

Fine, cordial treatment OK, treatment cool but businesslike

BRONX CATTARAUGUS

OK, somewhat hostile atmosphere Tenuous, subject some harassment

CAYUGA CHATAUQUA

CHEMING

Impossible, coming out Appears dangerous, coming out

Might take refuge

COMPANION'S STATUS

CHENANGO CLINION COLLIMBIA CORTLAND Appear OK, have been treated decently

Appear OK, have been subject some harassment Oktonow have been treated poorly Subject to insults, threats, no immediate danger

DELAWARE Sending them out, their situation dangerous DUTCHESS Advising them take refuge

I AM DEALING WITH

ERIE ESSEX

Fidel

Fidel and Che

FRANKLIN Fidel, Che and Raul

FULTON

GENESEE Che and Raul

NEGOTIATIONS

GREENE HAMILTON Normal, good progress

Difficult, progressing, some hope for settlement

HERKIMER Very difficult, major concession required

MEFFERSON Impossible, publing out for present KINGS Impossible, intend return soonest

DIFFICULTIES CAUSED BY

LEWIS LIVINGSTON Terms our offer (not consistent our original proposal)

Personal efforts of Che (or Raul or others)

MADISON Change of mind of Fidel

SETTLEMENT

MONROE MONTGOMERY UASSAU NEW YORK

Initial shipment accepted as "earnest" Certificate for future shipments accepted Percentage of pharmaceuticals acceptable Percentage of pharmaceuticals not acceptable

NIAGRA All terms acceptable

Bank of Canada certificate received here ONEIDA ONONDAGA Bank of Canada certificate not received Foodstuffs in our amount acceptable ONTARIO Require foodstuffs in excess our offer ORANGE

YATES

Require clothing in addition our basic offer

LOGISTICS

STEUBEN St.Lawrence Hosts hedging - hold shipments

Hold further shipments

en clair

DOM' 8 -- 1-Ship complete inftial order - POW's being held until received Execute operation MERCY

en clair

THE "22"

ULSTER RENSSELAER WESTCHESTER RICHMOND

Do not feel appropriate to mention subject Have mentioned - bosts not willing discuss Have mentioned - losts reacted adversely Have mentioned - 10st appear willing discuss

Have mentioned - hosti desire negotiate

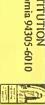
PUTNAM Have mentioned - hostswilling include as part present deal ROCKLAND

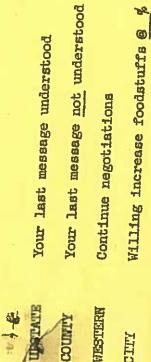
Have mentioned - comin out for consultation

Hosts took initiative SUFFOLK

SCHOHARIE

Stanford, California 94305-6010 USA





COUNTY

Your last message understood

WESTERN

CILLY

DONATIONS

Wards

Come out for consultation

Willing ship clothing in amount of \$

@ We have picked up CITY votes by

28

Ħ

8 Ħ \* We have received DONATIONS of \$

(Multiply by 1,000)